Holley Performance Brands

Third Quarter 2025
Financial Results Call

Disclaimer

Certain statements in this presentation may be considered “forward-looking statements” within the meaning of the “safe harbor” provisions of the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements generally relate to future events or Holley’s future financial or operating performance. For example, projections of future revenue and adjusted EBITDA and other metrics, along with statements regarding the impact of organizational changes, are forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as “may,” “should,” “expect,” “intend,” “will,” “estimate,” “anticipate,” “believe,” “predict,” “or” or the negatives of these terms or variations of them or similar terminology. Such forward-looking statements are subject to risks, uncertainties, and other factors which could cause actual results to differ materially from those expressed or implied by such forward-looking statements. These forward-looking statements are based upon estimates and assumptions that, while considered reasonable by Holley and its management, are inherently uncertain. Factors that may cause actual results to differ materially from current expectations include, but are not limited to: 1) Holley’s ability to execute our business strategy, including monetization of services provided and expansions in and into existing and new lines of business; 2) Holley’s ability to compete effectively in our market; 3) Holley’s ability to successfully design, develop, and market new, effective, and safe products and platforms; 4) Holley’s ability to respond to changes in vehicle ownership and type; 5) Holley’s ability to maintain and strengthen demand for our products; 6) Holley’s ability to grow and effectively manage our growth; 7) Holley’s ability to attract new customers in a cost-effective manner and to expand into additional consumer markets; 8) Holley’s ability to successfully integrate acquisitions or achieve the expected synergies from such acquisitions; 9) Holley’s ability to maintain relationships with customers and suppliers; 10) Holley’s ability to retain our management and key employees; 11) costs related to Holley being a public company; 12) disruptions to Holley’s operations, including as a result of cybersecurity incidents; 13) changes in applicable laws or regulations; 14) the outcome of any legal proceedings that have been or may be instituted against Holley; 15) general economic and political conditions, including the current macroeconomic environment, political tensions, and war (including the conflict in Ukraine, the conflict in the Middle East, and the possible expansion of such conflicts and potential geopolitical consequences); 16) the possibility that Holley may be adversely affected by other economic, business, and/or competitive factors, including recent events affecting the financial services industry (such as the closures of certain regional banks); 17) Holley’s estimates of its financial performance (e.g., the successful execution of cost saving initiatives); 18) Holley’s ability to anticipate and manage through disruptions and higher costs in manufacturing, supply chain, logistical operations, and shortages of certain company products in distribution channels; 19) disruptions and costs associated with doing business in certain countries; 20) Holley’s ability to adopt and react to risks posed by new technology; 21) inability to predict how products will ultimately be used; 22) Holley's ability to anticipate and manage through the impact of elevated interest rate levels, which cause the cost of capital to increase, as well as respond to inflationary pressures and trade restrictions, including tariffs; and 23) other risks and uncertainties set forth in the section entitled “Risk Factors” and “Cautionary Note Regarding Forward-Looking Statements” in the Annual Report on Form 10-K for the year ended December 31, 2024 filed with the U.S. Securities and Exchange Commission (“SEC”) on March 14, 2025, and disclosed in any subsequent filings with the SEC. Although Holley believes the expectations reflected in the forward-looking statements are reasonable, nothing in this presentation should be regarded as a representation by any person that the forward-looking statements or projections set forth herein will be achieved or that any of the contemplated results of such forward looking statements or projections will be achieved. There may be additional risks that Holley presently does not know or that Holley currently believes are immaterial that could also cause actual results to differ from those contained in the forward-looking statements. You should not place undue reliance on forward-looking statements, which speak only as of the date they are made. Holley undertakes no duty to update these forward-looking statements, except as otherwise required by law.

Included in this Presentation are certain financial measures that are not calculated in accordance with U.S. generally accepted accounting principles (“GAAP”) that are designed to supplement, and not substitute Holley's financial information presented in accordance with GAAP, including, but not limited to, EBITDA, Adjusted EBITDA, Adjusted EDBITDA Margin, Bank-adjusted EBITDA Leverage Ratio, Adjusted Gross Profit, Adjusted Gross Profit Margin, Adjusted Net Income, Adjusted Diluted EPS, and Free Cash Flow. The non-GAAP measures as defined by Holley may not be comparable to similar non-GAAP measures presented by other companies. The presentation of such measures, which may include adjustments to exclude non-recurring items, should not be construed as an inference that Holley's future results, cash flows, or leverage will be unaffected by other nonrecurring items. Refer to information about the non-GAAP measures contained in this Presentation. This Presentation also includes forward-looking estimates of Adjusted EBITDA and Year-end Bank-adjusted EBITDA Leverage Ratio as part of our financial guidance. We do not reconcile these non-GAAP measures for future periods to their most comparable GAAP measures due to the uncertainty and potential variability of reconciling items. Because such items cannot be reasonably predicted with the level of precision required, we are unable to provide a reconciliation of these non-GAAP measures without unreasonable effort. Forward-looking estimates of Adjusted EBITDA and Year-end Bank Adjusted EBITDA Leverage Ratio are estimated in a manner consistent with the relevant definitions and assumptions noted herein.

Agenda

Presenter:

Anthony Rozmus
Investor Relations

Matthew Stevenson
President & CEO

Jesse Weaver
CFO

Group

Matthew Stevenson
President & CEO

- Introductions & Forward-Looking Statements
- Results and Highlights
- Q3 Financial Results
- Q&A
- Outlook

Results and Highlights

Matthew Stevenson

President and CEO

Highlights for Q3

- Core business net sales growth of 6.4% in Q3, marking the third consecutive quarter of year-over-year growth as transformation efforts continue to drive strong result.
- Year-to-date growth fueled primarily by ~4% volume gains, complemented by a ~1% benefit from pricing.
- Brand growth expansion across 17 brands in both DTC and B2B channels in Q3.
- Continued success with B2B partners, achieving ~7.3% growth in the channel.
- Momentum continues in execution of strategic framework which drove ~$28M in revenue in Q3.
- Contributing $11.3 million to that was Product innovation & Portfolio Management.
- Free Cash Flow[1] of $5.5 million in Q3, a $7.6 million improvement versus last year.
- Accelerated debt reduction; total debt prepayment of $100 million since September 2023.
- Net Debt to EBITDA[1] leverage of 3.9x at the end of Q3, eclipsing our 4.0x year-end target.

1. Non-GAAP measure. Please see the GAAP to Non-GAAP reconciliation in the Appendix to this presentation.

Q3 Financial Results & Ongoing Business Highlights

2025 Q3 Results

Net Sales	Gross Margin
$138.4 M	43.2%
6.4% vs. PY[1]	+422bps vs. PY
Adjusted EBITDA Margin[2]	**Free Cash Flow[2]**
19.6%	$5.5 M
+309bps vs. PY	$7.6M vs. PY

Business Highlights

New Products Launched in Q3 Across Divisions

NEW & HOT

Along with many more!

BIG CLAW HD

DINAN

Operational Excellence Q3

+2.2% YOY Top 2,500 Products In-Stock %

>$3M YOY Improvement in Ops Efficiency

+20.7% YOY Reduction in Past Dues

Continued Promotional Efforts Q3

Full Lineup of Fall Events Ignite Enthusiasts

+4.2% DTC YoY Growth

Holley LS Fest East · Holley MoParty · Holley Ford Festival

>8M Social Media Follows +2% YOY

1. Growth rate compared to the third quarter of 2024 after excluding approximately $4.0 million of divestiture and strategic product rationalization sales from net sales for the third quarter of 2024
2. Non-GAAP measure. Please see the GAAP to Non-GAAP reconciliation in the Appendix to this presentation

Q3 Growth in Divisions and Key Brands (Core Business)

DOMESTIC MUSCLE	TRUCK & OFF-ROAD	EURO & IMPORT	SAFETY & RACING
6.2%	5.2%	16.6%	6.0%

Focusing resources & accountability is driving growth in power brands across divisions

Long Term Strategic Framework

GREAT Place to Work

DELIVER Results

FUND the Growth

Transformational M&A

Premier CONSUMER Journey

Trailblazing Trusted PARTNER

Product INNOVATION & Portfolio Management

GLOBAL Expansion & NEW Markets

Strategic Initiative Tracker | Q3 Wins

Pillar	Key Metric	Details
Trailblazing Trusted PARTNER	+ $13.5M	• Enhanced product data adoption at key retailers drove $1.7M in new sales, boosting YTD revenue by $3M. • Smaller accounts grew $2.4M YoY in Q3. Strong contributions from top-performing retailers and partners.
Premier CONSUMER Journey	+ $1.9M	• Third-party marketplace grew 28% YTD to $12.9M, with the new Amazon program boosting chemical product sales over 50%. • Enthusiast events drove record merchandise sales, and eCom sales rose 5% YTD, set for a strong Q4 finish.
Product INNOVATION & Portfolio Management	+ $11.3M	• Product Innovation: New product launches and strong tuning and exhaust sales drive robust growth heading into Q4. • Portfolio Management: EFI and tuning program enhancements boosted YoY sales by $7.7M in Q3.
GLOBAL Expansion & NEW Markets	+ $1.1M	• Mexico shipments reached $240K in September, second month above $200K, driving toward $2.5M annual run-rate. • Powersports delivered record $299K September revenue, totaling $1.1M YTD, on track for $1.8M target.
FUND the Growth	+ $6.2M	• Cost reduction programs yielded $7.6M YTD, targeting $10.6M full-year impact. • In-stock rates for top 2,500 products near 93% goal, with significant reductions in past dues.
GREAT Place to Work	+ 4% Improvement	• Employee engagement is increasing through targeted organizational efforts. • Revenue per employee is on track to meet improvement targets by year-end.

Ongoing execution of our strategic framework delivered approximately $27.8M in revenue from key initiatives and achieved $6.2M in cost savings.

Q3 Financial Results

Jesse Weaver

Chief Financial Officer

Financial Priorities

Proactively Leading in Uncertain Environment to Drive Shareholder Value

RESTORE HISTORICAL PROFITABILITY

- Target 40% GM & ≥20% Adj EBITDA
- Improving Manufacturing efficiency and asset utilization
- Reduce excessive returns through policy and compliance
- Reduced warranty with quality improvements
- Optimize corporate spend through prioritization

Year-to-date in Ops Efficiency ~$5M

FY Target $5-$10M

OPTIMIZE WORKING CAPITAL

- Actively managing portfolio to reduce inventory levels on non-working WIP and RAW inventory
- Proactively driving commercialization efforts to reduce existing and projected overstock of slow moving SKUs
- Improving SIOP planning and forecasting process to better align demand planning with expected results
- Optimizing safety stock levels and lead times to reduce slow moving inventory

~$5M *Inventory Reduction*[1] *since Prior Year End*

FY YOY Target Inv. Reduction of $10-$15

Achieved FY Operational Efficiency Target in the Third Quarter

1. Inventory Reduction figure herein excludes any impacts from tariffs.

3Q25 Key Metric Recap

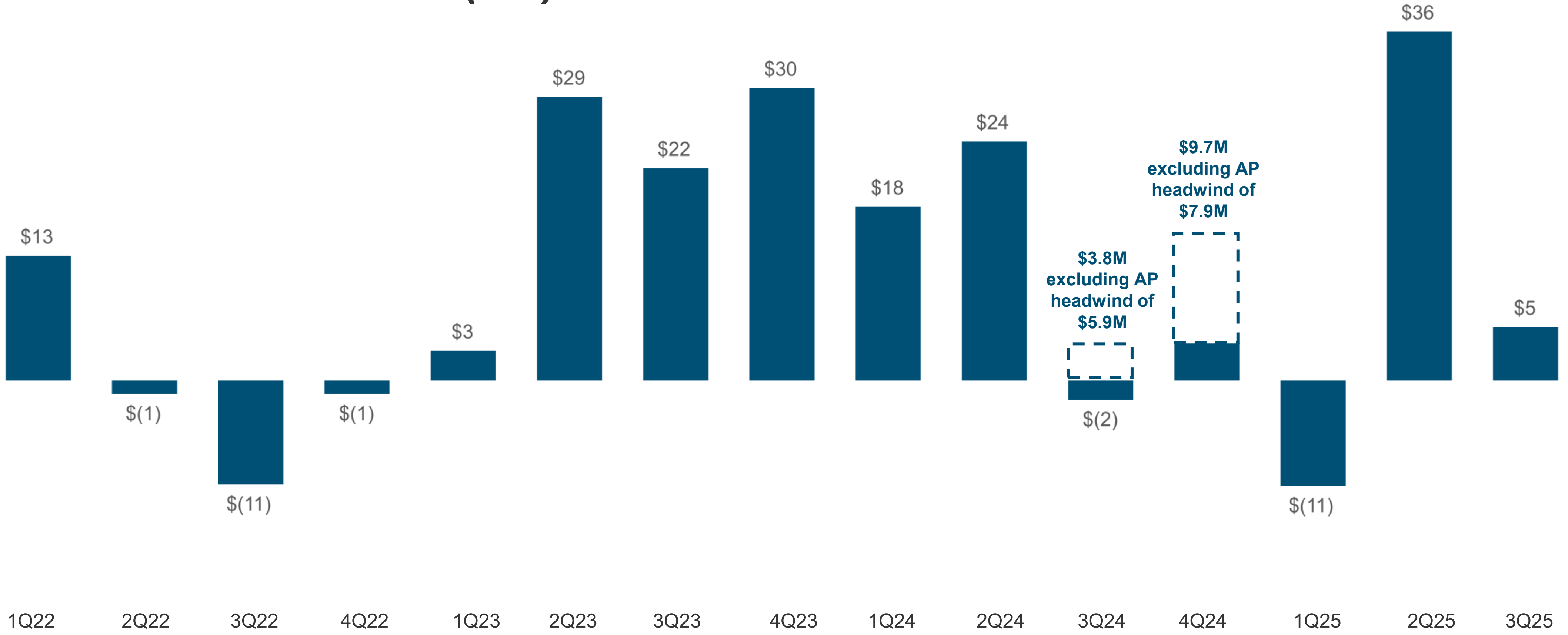
$ millions (except per share)	3Q25	3Q24	B/(W)
Net Sales[1]	$138.4	$134.0	3.2% | 6.4%[2]
Gross Margin	43.2%	39.0%	+422 bps
SG&A (incl. R&D)	$38.2	$34.7	$(3.5)
Net Loss	$(0.8)	$(6.3)	$5.5
Adj. Net Income (Loss)[3]	$3.3	$(0.5)	$3.8
Adj. Diluted EPS[3]	$0.03	$(0.01)	$0.04
Adj. EBITDA[3]	$27.1	$22.1	$5.0
Adj. EBITDA Margin[3]	19.6%	16.5%	+309 bps
Interest Expense	$11.3	$15.0	$3.7
Free Cash Flow[3]	$5.5	$(2.1)	$7.6

Core Business Momentum Continues in Q3 Achieving 6.4% Growth YoY

1) 2024 Includes $2.8M and $1.3M of Net Sales from Divested Businesses and Strategic Product Rationalization.
2) Growth rate compared to the third quarter of 2024 after excluding approximately $4.0 million of divestiture and strategic product rationalization sales from net sales for the third quarter of 2024
3) Non-GAAP measure. Please see the GAAP to Non-GAAP reconciliation in the Appendix to this presentation.

Free Cash Flow[1] Generation

Free Cash Flow Pre-M&A ($M)

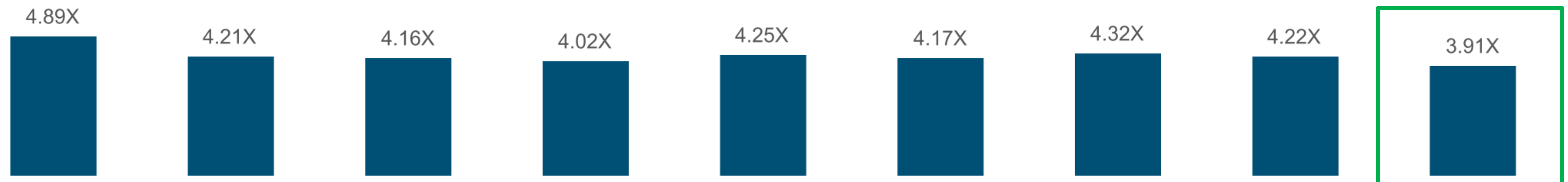


Year-over-Year improvement of $7.6M; Year-to-date Free Cash Flow of $30.3M

1) Non-GAAP measure. Please see the GAAP to Non-GAAP reconciliation in the Appendix to this presentation

Net Debt to EBITDA Leverage Ratio[1]

Net Leverage Ratio (Net Debt/TTM Covenant EBITDA)



$ millions	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25
Revolver Drawn	$0	$0	$0	$0	$0	$0	$0	$0	$0
Covenant Net Debt	$584.4	$553.4	$536.0	$515.3	$515.1	$511.8	$520.7	$508.2	$492.9
Net Debt[1]	$573.3	$543.1	$526.4	$503.1	$505.6	$496.5	$512.2	$486.3	$484.8
Adj. EBITDA (TTM)[2]	116.7	130.9	117.5	117.5	109.9	110.5	116.8	115.0	120.0
Covenant Add-backs	2.8	0.7	11.2	10.7	11.3	12.3	3.6	5.4	6.0
Covenant EBITDA (TTM)[3]	$119.5	$131.6	$128.7	$128.2	$121.2	$122.8	$120.4	$120.3	$126.0

Below <4.0x For The First Time In 12 Quarters And As Of The End Of October Have Prepaid $100 Million In Debt Over The Last 2 Years

1) Calculated as reported current portion of long-term debt and long-term debt, net of deferred financing costs less cash on the condensed consolidated balance sheets.
2) Non-GAAP measure. Please see the GAAP to Non-GAAP reconciliation in the Appendix to this presentation
3) As calculated per our existing credit agreement; includes addback of non-cash write down related to Strategic Product Rationalization

FINANCIAL GUIDANCE – FULL YEAR 2025

Outlook ($ millions)	**Current FY25 Guidance** (including impact from tariffs)	**Prior FY25 Guidance** (including impact from tariffs)	**Original FY25 Guidance** (excluding impact from tariffs)
Net Sales *YOY Growth%*[1]	$590 – $605 *2.5% - 5.1%*	$580 – $595 *0.8% - 3.4%*	$580 – $600 *0.8% - 4.3%*
Adjusted EBITDA[2]	$120 – $127	$116 – $127	$113 – $130
Capital Expenditures	$10 – $14	$10 – $14	$12 – $16
Depreciation and Amortization	$22 – $24	$22 – $24	$22 – $24
Interest Expense (excluding Mark-to-Market on Collar)	$45 – $50	$45 – $50	$47 – $52

Updating Range Given Strong Year-to-Date Performance

1. Excluding $12.8 million from Divested Businesses of DSE, Gear FX and Proforged Contribution from 2024 and $14.0 million in Clearance Sales of Strategic Product Rationalization in 2024
2. Non-GAAP measure. Please see Slide 2 for disclaimer regarding inability to reconcile to GAAP.

Q&A

Matt Stevenson
Chief Executive Officer

Jesse Weaver
Chief Financial Officer

Working Together to Drive Financial Success

Large base of passionate and highly engaged enthusiast consumers with attractive demographics

Massive $39B U.S. market with decades of uninterrupted growth[1]

Powerhouse of product innovation with iconic brands

Proven acquisition platform with robust integration and growth potential

Transformational digital and DTC opportunity with omni-channel distribution

Flexible operating model with attractive growth, margins, and free cash flow

Experienced team with a track record of execution

- *Mid-Single Digit Organic Top Line Growth*
- *~40% Gross Margin Target*
- *>20% Adj. EBITDA Margin Target*
- *Sustainable Free Cash Flow*
- *Strategic Acquisitions*

1) Based on SEMA data; Performance aftermarket based on performance engines, wheels, tires, brakes, and suspension categories.

Appendix

Interest Rate Collar #1 Feb 2023 to Feb 2026 Summary

Key Terms	
Effective Date	2/18/2023
Maturity Date	2/18/2026
Holley Inc. Buys a Cap	5.000%
Holley Inc. Sells a Floor	2.811%
Index	3 Month Term SOFR
Premium	Zero

With the collar in place, YTD effective cash interest rate of ~7.9%

Interest Rate Collar #2 Feb 2026 to Nov 2028 Summary

Key Terms	
Effective Date	2/18/2026
Maturity Date	11/18/2028
Holley Inc. Buys a Cap	4.990%
Holley Inc. Sells a Floor	3.350%
Index	3 Month Term SOFR
Premium	Zero

TTM EBITDA and Adjusted EBITDA Reconciliation

HOLLEY INC. and SUBSIDIARIES
USE AND RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(in millions)
(Unaudited)

	TTM			
	4Q24	1Q25	2Q25	3Q25
Net Income (Loss)	**$ (23.2)**	**$ (24.1)**	**$ (30.4)**	**$ (24.9)**
Adjustments:				
Depreciation	10.6	10.4	9.9	10.4
Amortization of intangible assets	13.9	14.0	13.9	13.9
Interest expense, net	51.0	55.4	55.6	51.8
Income tax expense (benefit)	(3.0)	(1.1)	0.4	3.1
EBITDA	**49.3**	**54.6**	**49.4**	**54.4**
Impairment of Indefinite-Lived Intangible Assets	7.7	7.7	7.7	7.7
Impairment of Goodwill	40.9	40.9	40.9	40.9
Loss on Sale of Assets	9.2	9.2	9.2	1.7
Change in fair value of warrant liability	(7.6)	(4.5)	(1.1)	2.9
Change in fair value of earn-out liability	(2.3)	(1.9)	(1.0)	0.7
Equity-based compensation expense	5.2	5.5	5.3	6.1
Loss on early extinguishment of debt	0.1	—	—	—
Restructuring costs	1.4	1.2	1.6	2.0
Notable items	7.1	4.2	2.9	2.6
Other expense (income)	(0.1)	(0.1)	0.1	0.9
Adjusted EBITDA	**$ 110.9**	**$ 116.8**	**$ 115.0**	**$ 120.0**

1. EBITDA and Adjusted EBITDA are not measures of financial performance under U.S. GAAP and should not be considered as an alternative to net income in accordance with U.S. GAAP. Management believes that EBITDA and Adjusted EBITDA facilitate useful period-to-period comparisons of financial results, and the information is used by management in evaluating the Company's performance.
2. Other Expense includes gains or losses from disposal of fixed assets, franchise taxes, and gains or losses from foreign currency transactions.

EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin Reconciliation

HOLLEY INC. and SUBSIDIARIES
USE AND RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(In millions)
(Unaudited)

	For the thirteen weeks ended		For the thirty-nine weeks ended	
	September 28, 2025	September 29, 2024	September 28, 2025	September 29, 2024
Net income (loss)	$ (0.8)	$ (6.3)	$ 12.9	$ 14.5
Adjustments:				
Depreciation	2.7	2.2	7.2	7.4
Amortization of intangible assets	3.5	3.4	10.3	10.3
Interest expense, net	11.3	15.0	40.3	39.2
Income tax expense (benefit)	1.3	(1.5)	5.8	(0.3)
EBITDA	17.8	12.9	76.6	71.1
Change in fair value of warrant liability	3.0	(1.0)	2.9	(7.6)
Change in fair value of earn-out liability	1.1	(0.6)	0.7	(2.3)
Write-down of assets held for sale	—	7.5	—	7.5
Equity-based compensation expense	2.3	1.5	5.2	4.3
Loss on early extinguishment of debt	—	—	—	0.1
Restructuring costs	1.4	1.0	2.2	1.6
Notable items	0.5	0.8	1.9	6.5
Other expense	1.0	0.1	1.2	0.2
Adjusted EBITDA	$ 27.1	$ 22.1	$ 90.8	$ 81.4
Net sales	$ 138.4	$ 134.0	$ 458.1	$ 462.2
Net income (loss) margin	(0.6%)	(4.7%)	2.8%	3.1%
Adjusted EBITDA Margin	19.6%	16.5%	19.8%	17.6%

EBITDA, Adjusted EBITDA, and Adjusted EBITDA Margin are not measures of financial performance under U.S. GAAP and should not be considered as an alternative to net income or net income margin in accordance with U.S. GAAP. Management believes that EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin facilitate useful period-to-period comparisons of financial results, and the information is used by management in evaluating the Company's performance.

Quarterly Free Cash Flow Reconciliation

HOLLEY INC. and SUBSIDIARIES
USE AND RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(in millions)
(Unaudited)

	2020		2021				2022				2023				2024				2025		
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Net Cash provided by (used in) operating activities	$ 32.2	$ 12.8	$ 19.0	$ 27.4	$ (21.5)	$ (3.3)	$ 18.3	$ 2.5	$ (8.7)	$ 0.1	$ 3.7	$ 30.7	$ 22.5	$ 31.2	$ 18.8	$ 25.7	$ (1.7)	$ 4.1	$ (7.8)	$ 40.5	$ 7.4
Capital expenditures	(3.2)	(2.8)	(3.1)	(4.0)	(3.3)	(4.8)	(5.7)	(3.9)	(2.1)	(1.8)	(1.0)	(1.7)	(1.7)	(1.5)	(1.2)	(1.4)	(0.3)	(0.3)	(3.0)	(4.8)	(2.1)
Proceeds from the disposal of fixed assets	—	0.7	—	0.3	—	—	0.2	0.1	0.2	0.4	0.3	—	0.9	0.2	0.2	0.1	—	—	—		0.2
Free cash flow	$ 29.0	$ 10.7	$ 15.9	$ 23.7	$ (24.8)	$ (8.1)	$ 12.8	$ (1.3)	$ (10.6)	$ (1.3)	$ 3.0	$ 29.0	$ 21.7	$ 29.9	$ 17.8	$ 24.4	$ (2.0)	$ 3.8	$ (10.8)	$ 35.7	$ 5.5

Free cash flow is not a measure of financial performance under U.S. GAAP and should not be considered as an alternative to net cash provided by (used in) operating activities in accordance with U.S. GAAP. Management believes this figure is of interest to investors and facilitates useful period-to-period comparison of the Company's operating results.

	For the thirteen weeks ended		For the thirty-nine weeks ended	
	September 28, 2025	September 29, 2024	September 28, 2025	September 29, 2024
Net Cash Provided by (Used in) Operating Activities	$ 7.4	$ (1.7)	$ 40.1	$ 42.8
Capital expenditures	(2.1)	(1.7)	(10.0)	(4.4)
Proceeds from the disposal of fixed assets	0.2	1.4	0.2	1.6
Free Cash Flow	$ 5.5	$ (2.1)	$ 30.3	$ 40.0

Free Cash Flow is not a measure of financial performance under U.S. GAAP and should not be considered as an alternative to net cash provided by operating activities in accordance with U.S. GAAP. Management believes that free cash flow is useful for investors to understand our performance and results of cash generation after making capital investments required to support ongoing business operations.

Adjusted Net income and Adjusted diluted EPS Reconciliation

HOLLEY INC. and SUBSIDIARIES
USE AND RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(In millions, except per share data)
(Unaudited)

	For the thirteen weeks ended		For the thirty-nine weeks ended	
	September 28, 2025	September 29, 2024	September 28, 2025	September 29, 2024
Net income	$ (0.8)	$ (6.3)	$ 12.9	$ 14.5
Special items:				
Adjust for: Change in fair value of Warrant liability	3.0	(1.0)	2.9	(7.6)
Adjust for: Change in fair value of earn-out liability	1.1	(0.6)	0.7	(2.3)
Adjust for: Write-down of assets held for sale	—	7.5	—	7.5
Adjusted Net Income	$ 3.3	$ (0.5)	$ 16.5	$ 12.1
Weighted Average Common Shares Outstanding - Diluted	119,405,911	118,694,139	119,810,987	119,153,568
Adjusted Diluted Earnings per Share	$ 0.03	$ (0.01)	$ 0.14	$ 0.10

Adjusted net income and adjusted diluted earnings per share ("EPS") are not measures of financial performance under U.S. GAAP and should not be considered as an alternative to net income and diluted EPS in accordance with U.S. GAAP. Management believes that adjusted net income and adjusted diluted EPS facilitate useful period-to-period comparisons of financial results, and the information is used by management in evaluating the Company's performance.